

2020 U.S. Trade Associations

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2020, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2020 dues utilized by that organization for federal lobbying.

\$50,000 - \$100,000

- Healthcare Distribution Management Association (14%)

\$100,000 – \$250,000

- Healthcare Institute of New Jersey (31%)
- Medical Device Manufacturers Association (20%)
- National Council for Behavioral Health (60%)
- National Health Council (2%)

\$250,000 - \$500,000

- Business Round Table (55%)
- California Life Sciences Association (11%)
- Healthcare Leadership Council (11%)
- Personal Care Products Council (26%)
- U.S. Chamber of Commerce (25%)

Over \$500,000

- Advanced Medical Technology Association (5%)
- Biotechnology Industry Organization (33%)
- Consumer Healthcare Products Association (10%)
- Pharmaceutical Research Manufacturers of America (4%)
- U.S. Chamber of Commerce Institute for Legal Reform (10%)