

2018 U.S. Trade Associations

Below is a list of U.S. trade associations to which one or more members of the Johnson & Johnson Family of Companies paid dues of \$50,000 or more in 2018, and which lobby in the U.S. at the federal level. Also provided below for each trade association is the percentage of the 2018 dues utilized by that organization for federal lobbying.

\$50,000 - \$100,000

- Healthcare Distribution Management Association (14%)
- National Health Council (1%)

\$100,000 - \$250,000

- California Life Sciences Association (9%)
- Healthcare Leadership Council (11%)
- Medical Device Manufacturers Association (20%)

\$250,000 - \$500,000

- Business Round Table (55%)
- National Council for Behavioral Health (60%)
- Personal Care Products Council (26%)
- U.S. Chamber of Commerce (25%)

Over \$500,000

- Advanced Medical Technology Association (9%)
- Biotechnology Industry Organization (33%)
- Consumer Healthcare Products Association (6%)
- Pharmaceutical Research Manufacturers of America (5%)
- U.S. Chamber of Commerce Institute for Legal Reform (10%)